

# **JEFFREY J. HOWELL, ESQ.**

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*Legal, Management, Operations, Business Development, Product Development  
Sustainable Building, Renewable Energy, Carbon Market, Cleantech  
International Issues*

## **PROFESSIONAL SUMMARY**

Attorney/Executive focused on sustainability and renewable energy issues

Results-oriented team player who leads by example in Management and Operations of Legal Department of Fortune 500 company

Achieves strategic goals through effective decision making and implementing innovative procedures with exceptional ability to understand human interactions, build rapport, facilitate teamwork, manage conflict, train, and counsel

## **CORE COMPETENCIES**

Leadership | Project Coordination | Negotiation | Relationship Building

## **CREDENTIALS**

- LEED® Accredited Professional | U.S. Green Building Council, 2008
- California Real Estate Broker, 2007

## **PROFESSIONAL EXPERIENCE**

**VICE PRESIDENT, ASSOCIATE COUNSEL,**  
Fidelity National Financial, Inc., Irvine, California, March 2006 – Present

Manage special projects and serve as liaison between legal department and company operations.

Founding member of visionary “Green Advisory Team” developing new products and marketing approaches based on sustainable building certification and renewable energy regulatory mandates.

- Drafted business and marketing plan for proposed new company division supported by convincing evidence and presented to Executive and C-Level company executives
- Drafted and presented numerous specific business opportunities based on environmental services and products
- Integrated sustainable initiatives into company operations
- Participated in creation of marketing materials and programs for environmental initiatives

- Educated company employees through presentations at title and escrow training conferences across California

Additional Experience:

- Analyzed and resolved a countless variety of real estate title issues
- Represented Fidelity companies in mediations and settlement conferences
- Retained and managed outside counsel on dozens of real estate litigation matters

**INSTRUCTOR, GLOBAL SUSTAINABILITY LEADERSHIP, PROFESSIONAL SEMINAR**  
University of California - Irvine, Irvine, California, summer 2010

- Environmental Law from U.S. and Global Perspectives

**INSTRUCTOR, SUSTAINABILITY LEADERSHIP CERTIFICATE PROGRAM,**  
University of California - Irvine, Irvine, California, winter 2009

Course Title: Legal Developments Concerning the Environment & Climate Change

- Environmental, Energy & Economic Concerns
- LEED Building Certification/Green Building Codes
- International, Federal and State Regulations– Kyoto Protocol/AB32
- Emissions Trading Markets - Cap & Trade
- Legal Standards & Future Trends

## **CONFERENCES**

**FEDERAL SUMMIT 2010, U.S. GREEN BUILDING COUNCIL, DELEGATE, MAY 2010**

- Greening the Federal Building portfolio
- Executive Order 13423 – Funding for Scope 1,2,3 carbon emission reductions

**NAVIGATING THE AMERICAN CARBON WORLD, DELEGATE, APRIL 2010**

- “Post-Copenhagen” policy landscape
- Emerging technologies
- Issues core to the development of a robust carbon market

**FNTG WESTERN STATES TITLE TRAINING CONFERENCE, SPEAKER, MARCH 2010**

- Fidelity National Title Group sustainable initiatives

**FIDELITY NATIONAL FINANCIAL ESCROW TRAINING, SPEAKER, JAN-MARCH 2010**

- Fidelity National Title Group sustainable initiatives

**USGBC GREENBUILD INTERNATIONAL CONFERENCE AND EXPO, DELEGATE, NOV. 2009**

- “Main Street Green” – Approximately 30,000 attendees

## **LANGUAGES AND ORGANIZATIONS**

**Portuguese and Spanish** - Fluent | Broad experience in Latin America and Europe  
**Advocacy and Education Committees**, U.S. Green Building Council, Orange County  
**Member**, OCTANe, Fueling Innovation Development in Orange County